



Sales Rep for Permian

Job Summary:

Lotus, LLC is a fully integrated environmental services company whose underlying philosophy is its commitment to providing a safe and reliable waste disposal solution for the oil and gas industry. We are currently seeking an experienced Sales Rep to be responsible for establishing and maintaining long lasting relationships with key employees of both; oil and gas companies, and those who hold specific licenses for NORM decontamination in the Permian Basin operating area.

The successful candidate will be responsible for:

- *Generating revenue by calling on corporate and field personnel from oil and gas operators, as well as environmental consultants and contractors.*
- *Maintaining compliance with all state regulatory agencies*
- *Ensuring efficient execution of environmental / health / safety (EHS) policies to support site operations*
- *Planning and directing technical operations, projects, and business development initiatives for all jobs obtained*
- *Implementing and assistance in developing business development strategies with other company management*
- *Providing information, feedback, and recommendations for better penetration into the prospective market*
- *Provide leadership to employees while simultaneously managing multiple projects that you have ongoing.*

Job Requirements:

1. *Bachelors Degree from an accredited university and 2-3 years experience in the oil and gas industry. (extensive oil and gas experience without bachelors will be considered)*
2. *Experience demonstrating analytical thinking, problem solving, cost management, and risk assessment*

3. *Demonstrate an innate ability to influence people and projects to positive and profitable results*
4. *Strong written, verbal, and computer skills*

Position will include:

Competitive Pay, Retirement, Vacation, Company Vehicle, Expense Account

Email resume to james.dillingham@lotusllc.com